



Company Profile

2026

Cutting-edge medical technology for the Greek healthcare market

At a Glance

Med Head Solutions in numbers



2013

Founded



13

People in the company



9

Sales professionals



6.0M €

Forecast turnover 2026

Steady sales growth every year, driven by new product introductions, financial capability and many years of market experience.

Establishment and Operation

- Med Head Solutions established in 2013
- Head office strategically located in the center of Athens
- We provide the Greek market (Private and Public sector) with cutting edge technology products
- Own distribution channel with highly trained personnel

Coverage across Greece



Athens

Own sales force · also covers all remaining hospitals



Thessaloniki

Own sales force



Central Greece

Sub-contracted sales partner

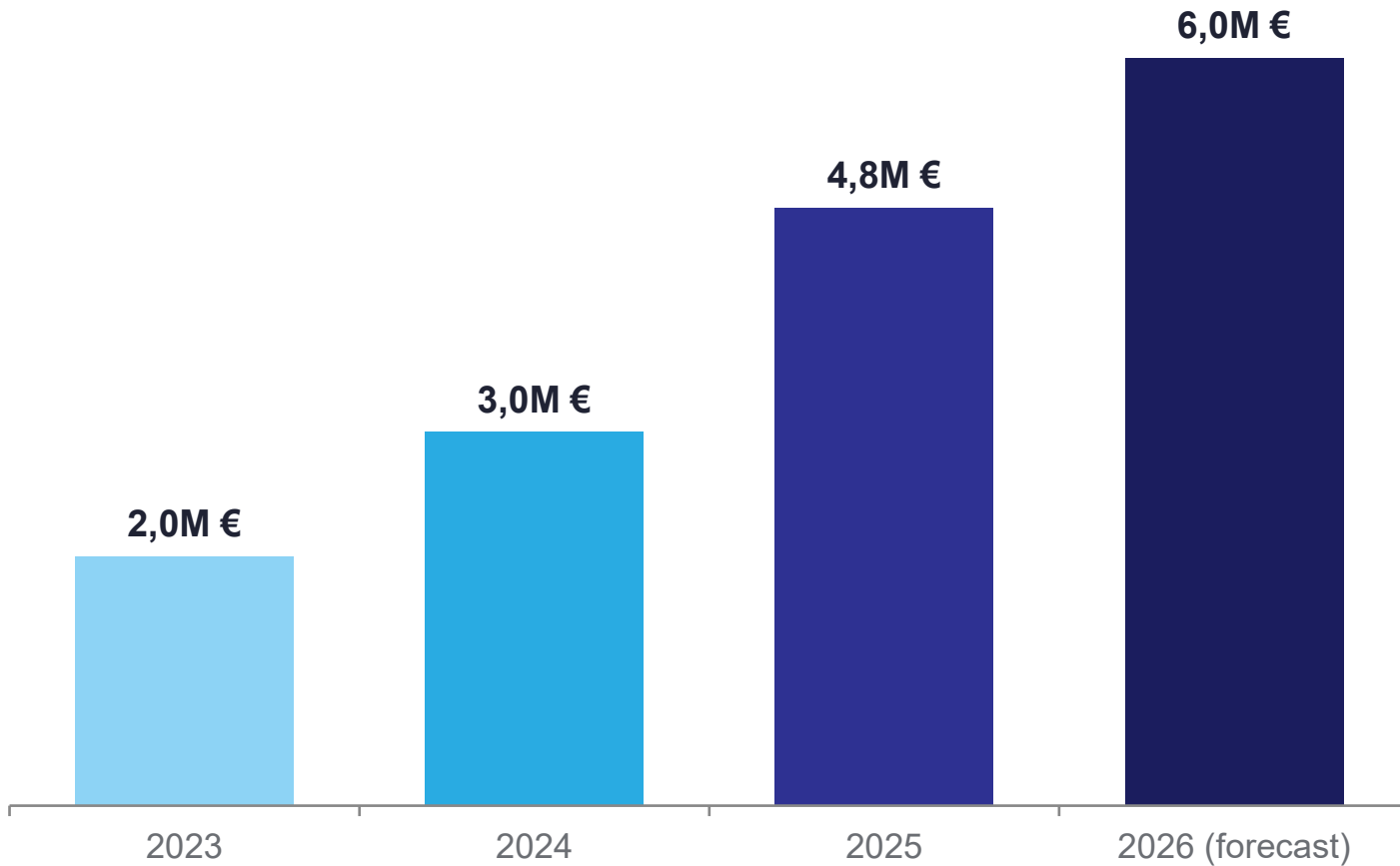


Crete

Sub-contracted sales partner

Sales Growth

Turnover in million €



×3

turnover growth 2023 → 2026

- Continuous introduction of new products
- Financial capability to invest
- Many years of market know-how

Our Product Line

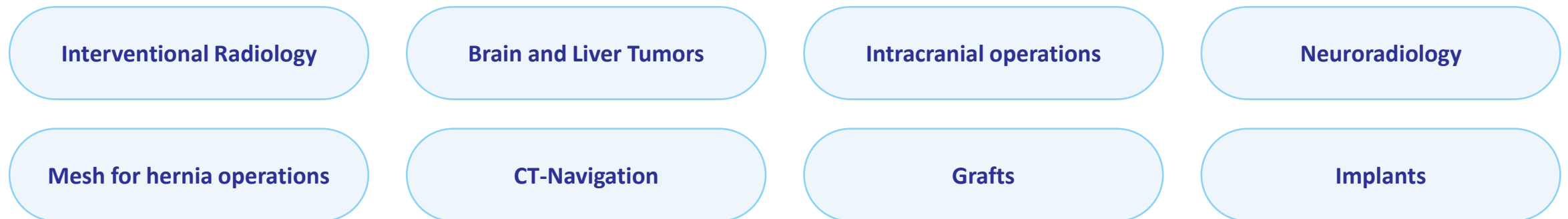


Based on exclusive distribution agreements with leading manufacturers around the globe

MAIN FOCUS



WE SPECIALIZE IN



Our Partners



Exclusive distributors of leading manufacturers worldwide

KANEKA CORP.

ECO MEDICAL

APRO KOREA

KYERON BV

TELABIO US

BETATECH

IMACTIS

CURASAN

3di

LEPU

PORIFEROUS

*...and more partners from all
over the world*

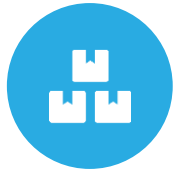
Keys to Success



Fully compliant with Greek law



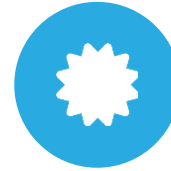
Compliant with quality standards



Wide range of products, constantly introducing new ones



Steady sales growth every year



Fully certified to distribute medical products



DY8/1348/2004 & ISO 9001 certified — eligible for all Greek tenders



Own distribution channel with highly trained personnel



Our company's manpower

Sales Department

13

people in the company

9

sales professionals



Own sales force in Athens & Thessaloniki; sub-contracted partners for Central Greece and Crete



Covering General Surgery, Cardiovascular, Orthopedics and Neurosurgery



Regular training by manufacturers abroad plus systematic in-house seminars



All activities supervised by our Product Specialists



Available 24/7 to support our customers' needs



Ready to add two more support staff for new partnerships

Let's work together



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